

# STEP DIPLOMA IN INTERNATIONAL TRUST MANAGEMENT

THE BENCHMARK QUALIFICATION  
FOR TRUST PROFESSIONALS

Gain 120 Diploma Level credits



In association with



[www.step.org/IntDip](http://www.step.org/IntDip)



The STEP Diploma in International Trust Management is a STEP and CLTI qualification. It is subject to the rigorous quality assurance procedures of **Alliance Manchester Business School (Alliance MBS)**, a school of the University of Manchester.

The STEP Diploma is recognised worldwide as the benchmark qualification for those working in the international trusts arena. The Diploma explores common international principles and practices in detail and relates them to your local jurisdiction and other leading trust centres.

It comprises the following four Advanced Certificates:

- Trust Creation: Law and Practice
- Company Law and Practice
- Trust Administration and Accounts
- Trustee Investment and Financial Appraisal



## COURSE STRUCTURE AND ASSESSMENT

The programme combines both **self-study** and local **face-to-face tuition**, with each Advanced Certificate taking an average of four to six months to complete.

At the end of the distance-learning period, delegates attend four days of face-to-face tuition, where available. This culminates in the final examination on day five. Each of the Advanced Certificates is assessed by way of

a three-hour, closed-book examination. The examination comprises a mix of multiple choice questions and essay/scenario-based questions.

**“Very pleased with the face to face tutorial; informative, clear with great examples given. Very relevant and comprehensive.”**

**Priscilla Gopalan, Singapore**

## KEY LEARNING OUTCOMES

### On successful completion of the Diploma, you will be able to:

- Advise on the classification, types and uses of trusts, the factors affecting their validity and the circumstances under which they can and cannot be altered.
- Explain the roles, responsibilities, limitations and liabilities of trustees, protectors and enforcers under local and international law.
- Understand money, bond and equity markets, financial appraisal and ratio analysis and options, derivatives and futures markets.
- Explain the duties and responsibilities of trustees in relation to investment matters under local and international legislation.
- Advise on the use of trusts in modern tax planning.
- Advise on the issues surrounding modern reserved powers legislation.
- Identify and advise on the factors affecting a client's residence and domicile and outline the impact of these on a client's estate planning needs.
- Analyse the conflict of laws rules (doctrine of renvoi) applicable to multi-jurisdictional trusts and advise clients when these rules may apply.
- Explain the regulatory frameworks that have developed globally to counteract fraud and money laundering.
- Carry out the 'know your client' checks that are required for compliance with anti-money laundering regulations in your local jurisdiction.
- Construct and interpret a set of trust accounts.
- Understand the day-to-day affairs of an offshore company including the processes of incorporation and dissolution.

## BUSINESS OUTCOMES

- Enables you to provide a professional service of a higher standard
- Enhances your ability to give holistic advice to clients as a trusted advisor
- Distinguishes you and your firm from the competition

Enrol online at  
[www.step.org/IntDip](http://www.step.org/IntDip)

## COST

The fee for each Advanced Certificate is:

- £1,625 (+ UK VAT at 20%, if applicable)

Face-to-face tuition is held at various locations around the world, visit

[www.step.org/IntDip](http://www.step.org/IntDip) for details of your nearest centre.

This fee includes:

- Course manual
- Self-assessment material (including online resources)
- Four days of face-to-face tuition
- Examination entry

## WE ARE STEP

STEP is the worldwide professional association for those advising families across generations.

Full Members of STEP (TEPs) are the most experienced and senior practitioners in the field of trusts and estates. STEP membership is considered a mark of excellence and our high professional standards are recognised internationally.

Our members have a broad range of professional backgrounds, and include accountants, lawyers, trust specialists and other similar practitioners who work in trusts and estates.

Once you are a member of STEP you can connect and network with other members across a range of specialisms around the world.

There are three routes to membership, depending on your level of experience and qualifications: Exam, Essay and Expertise. Select the route that is most appropriate for you, and become an Affiliate, Associate or Full Member (TEP).

Find out more at  
[www.step.org/join](http://www.step.org/join)

## CLT INTERNATIONAL

CLT International (part of Wilmington plc) is STEP's primary education partner, providing certificated training and qualifications for STEP members worldwide.

To enrol visit  
[www.step.org/IntDip](http://www.step.org/IntDip)

For questions on qualifications please contact  
[pd@step.org](mailto:pd@step.org)

**Please note:**

Every effort has been taken to ensure that this publication was accurate at the time of going to press but STEP and CLTI are not liable for any errors or omissions in this publication. STEP and CLTI reserve the right to vary or cancel a course or examination where the occasion necessitates. STEP and CLTI accept no liability if, for whatever reason, the course or examination does not take place.